

# Cudo Compute is looking for suppliers for our revolutionary distributed cloud platform.



## We're emphasising:

- Data centre providers
- Service providers
- Mining farms

See the full requirements in our [documentation](#)

We are focusing on providers who can download and install software on their hardware via USB. This will autoinstall the latest versions of the necessary software and make the devices available in the suppliers' pool on our network.

If you are a provider with **deployment APIs or a Terraform provider for automated bare metal installation**, we are also interested in hearing from you.

## Supplier Types

Our suppliers can be grouped into four types, each of which will receive unique benefits from supplying Cudo Compute.



### Localised/niche suppliers

These suppliers can extend their market reach beyond their core penetration without cannibalising margins from existing customers. Becoming part of the extensive coverage offered through Cudo Compute will enable these providers to sidestep geographic limitations and compete with large or hyper-scale compute capacity providers as part of Cudo's broader, more holistic Infrastructure as a Service (IaaS) offering.



### Mid-sized International

For these suppliers, Cudo can offer an additional revenue stream. Our distributed compute service enables providers to monetise their underutilised assets. We accomplish this through a distinct channel to market (distributed compute) whilst minimising the cannibalisation of their existing centralised cloud customers.



### Crypto Miners

Miners will principally benefit from increased revenue and stability. Miners experience lower returns on blockchain mining due to the shift away from Proof of Work (PoW) toward Proof of Stake (PoS). Market volatility compounds the problem. This makes the higher returns available from leasing high-powered GPU capacity through Cudo Compute a compelling proposition.



### Edge Providers

Coverage is key in edge computing, and no single supplier has coverage that suits all requirements. For example, some providers are strong in the US but weaker in Europe, Asia and South America. Joining the Cudo Compute distributed cloud enables these providers to generate extra revenue across their nodes, satisfying broader global requirements that they would be unable to meet alone.

# The Cudo Compute Marketplace

Cudo Compute is a broker or marketplace solving problems for computing suppliers (Supply) and buyers (Demand). That's why we describe ourselves as building an equitable and fairer cloud.

**Through our marketplace, we are addressing four main challenges in the industry:**



## Availability

Demand users often require specific processing types/power (e.g. GPUs for parallelised calculations) that may not be available from a single primary supplier at any given time. Inversely, suppliers may have capacity but may not have the specific use requirement in their limited customer footprint at a given time. Cudo Compute simplifies the matching of Demand with Supply benefiting both sides.



## Cost

By providing available (and, in the future, "idle") compute to a broader marketplace, suppliers can improve Return on Capital Invested (ROCI) on servers through monetising under-utilised capacity without cannibalising other revenue streams. This leads to lower unit cost pricing for Demand customers, enabling more projects to be undertaken, many of which may not have been viable under centralised commercial models. Effectively, Cudo allows suppliers to extend their spot pricing for available capacity to a much broader audience, thereby increasing utilisation. It also brings spot pricing capability to those who do not currently have it.



## Proximity

Distributed computing enables Demand users to select the location closest to the required point of delivery, reducing latency and improving the experience. Every supplier location (even if they only have one facility) expands its addressable marketplace to a global audience.



## Waste

Building every new server impacts the environment. Data centres and businesses are all taking steps to minimise and mitigate the damage. However, only Cudo conserves resources using what we already have more effectively. Rather than increasing costs like most environmentally friendly measures, Cudo's waste elimination approach for computing resources is also commercially positive for both Supply and Demand users.

If you'd like to become a Cudo Supplier, **get in touch today**

**Learn more:**



**Contact us**